### **Package**

Competitive Salary + company car/allowance + bonus + benefits

# **About the Company**

Accelerated Enrolment Solutions (AES) is a business unit of PPD that offers both sponsors and contract research organizations best-in-class site and enrolment solutions, with tiered offerings combining the expertise, as needed, of industry leaders PPD, Synexus, Acurian and Optimal Research.

The array of AES services includes strategic enrolment solutions that offer speed, certainty and commercial value to our clients.

Acurian and Synexus have proven track records for enrolling patients and study conduct through proprietary, direct-to-patient recruitment methodologies and a global site network. When combined, these services provide a new standard of clinical trial productivity that delivers more patients from fewer sites in less time.

#### Introduction

Interested in an opportunity with a business that is offering a game changing approach within our industry?

Have you got a proven track record of delivering results as a Leader in a medical field?

If the answer to those questions is YES, then you need to read on.

We are currently looking to recruit a Director - Medical Operations, based in Berlin, to provide overall accountability for operational delivery, efficiency, quality and performance of our Research Physicians across the four clinical sites in Germany.

Reporting into the Snr Medical Director for EMEA, this role will be instrumental in driving Operational Excellence by implementing strategies to enhance commercial site delivery and the quality of medical care.

#### The Role

Key roles and responsibilities for the Director - Medical Operations are as follows -

- Leadership to ensure physician engagement with operational delivery
- Leadership responsibility for research physician population in Germany, including interviewing and selection, job description preparation, professional development, goal setting, performance management, behavioural and technical coaching and mentoring
- Assures department adherence to good ethical and regulatory standards
- Supports study implementation and involved in the planning of study delivery at sites to ensure maximum patient enrolment and delivery
- Drives medical operational delivery by embedding and creating a culture of delivery excellence
- Actively involved in feasibility, new trends and studies and recommend best approach at a country level

- Leads the medical teams to develop strategies and tactics to support planned growth and to increase efficiency and effectiveness
- Attends and participates in the weekly delivery calls and give guidance to support the achievement of delivery goals
- Manages and controls costs within agreed budgets where applicable
- Adheres to applicable regulations and ICH guidelines regarding clinical trials, regulatory documents and safety issues. Adheres to COP's/SOP's and study specific guidelines
- Drives compliance with company and sponsor quality objectives ensuring effective and efficient best practice processes, procedures and documentation to aid delivery and meet customer requirements
- Provides or arrange training to all research physicians within the territory (study specific, operational standards, acute performance issues, etc.) specifically including conducting patient appointments in the most efficient and effective manner to maximize results
- Provides guidance to research physicians regarding the clinical management of patients
- Monitors all safety variables (AE, Lab abnormalities, changes in medical status, un-blinding request) and discusses all medical concerns with relevant stakeholders
- Provides sound and poised review of the likely risks and benefits of a study to management.
  Provides medical review of adverse events of special interest, serious adverse events and clinical outcomes events reported by study sites

#### The Person

## To be considered for this strategic opportunity you will need the following skills & experience –

- Valid Medical Degree paired with approbation, licensed to practise with no limitations
- Leadership capability with a demonstrable track record of driving operational efficiency
- Solid understanding of the clinical regulations as well as practical knowledge of common local, medical practices and treatment habits
- The ability to lead by example, engage and influence to command respect without resorting to hierarchy
- Advanced understanding of clinical medicine/clinical pharmacology, and associated disciplines and drug development principles
- Demonstrated ability to maintain scientific credibility whilst being commercially driven
- Ability to conduct sophisticated and creative analysis of complex data and translate the results into actionable deliverables, messages, and presentations
- Comfortable with being able to multitask, successfully operate within a deadline driven, matrix environment
- Fluent in German with good English language skills

If you are interested in applying for this opportunity please send your application, including CV and salary expectations to - <a href="mailto:derecruitment@globales.com">derecruitment@globales.com</a>

AES is an equal opportunities employer.